

Profit & Loss Statement

July 2019 To June 2020

Income		
Training		
Printing of certificates	\$4.55	
BIT Fees	\$39,350.72	
Certification Training	\$10,627.26	
Basic Practicum	\$1,113.64	
Advanced Practicum	\$22.73	
Total Training		\$51,118.90
Bank Interest		\$469.61
Account Rebate		\$68.66
Workshop		\$175.00
Faculty Program Admin. Fee		\$45.46
bank rejection		\$178.48
Faculty Training Fees		
PSPT	\$4,063.63	
PSPT LOI	\$113.64	
PSPE	\$4,018.18	
BIIT	\$3,972.72	
BIIT LOI	\$45.46	
BIIE	\$6,027.27	
Total Faculty Training Fees		\$18,240.90
Membership Fees		
1 Year Membership Subscription	\$152.28	
Platinum Membership	\$2,727.30	
Faculty Memberhip	\$7,766.10	
Business Membership	\$527.28	
Regular Membership	\$1,513.65	
Associate Membership	\$54.54	
Total Membership Fees		\$12,741.15
Conference		\$28,081.02
Conference registration member		\$6,381.87
Conference Rego - Non Member		\$3,231.83
Single Day Registration		\$1,590.91
Conference Functions		\$795.45
Childs Dinner		\$25.00
Two Day Registration		\$1,268.19
Accomodation		\$1,680.08
Sundry Income		
Books	\$304.51	
Total Sundry Income		\$304.51
Book Sales		
Books	\$6,251.08	
Donations		\$830.00
Miscellaneous Income		\$1,500.00
Kim Olver - Brisbane 2019		
Kim Olver -Counselling with CT	\$681.81	
Kim Olver - Full day workshop	\$490.92	
Finance Charges		\$30.00
Total Income		\$136,180.83
Cost Of Sales		
Purchases - Books		\$990.64

This report includes Year-End Adjustments.

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Total Cost Of Sales			\$990.64
Gross Profit			\$135,190.19
Expenses			
Advertising			\$136.36
Bank Fees			\$69.60
Merchant fees			\$501.94
Paypal Fee			\$536.65
Credit Card Fee			\$9.83
Faculty Training			
Instructors Accommodation	\$2,553.36		
Instructors Fees	\$19,727.27		
Instructors Internal Travel	\$3,379.10		
Instructors Per Diem	\$628.99		
Catering/Participants Training	\$1,129.05		
Venue	\$1,357.82		
Total Faculty Training		\$28,775.59	
Miscellaneous		\$58.64	
Board Costs			
Accommodation	\$2,155.49		
Catering - Board Meetings	\$138.62		
Total Board Costs		\$2,294.11	
Regional Coordinators Cost			
Workshop Expenses	\$188.64		
Total Regional Coordinators Cost		\$188.64	
Insurances			
Public Liability	-\$1,453.02		
Workers Comp.	\$307.02		
Association Liability Ins.	\$3,443.35		
Business Insurance	\$660.00		
Total Insurances		\$2,957.35	
Office expenses		\$170.00	
Computing		\$2,704.62	
Electricity		\$1,363.65	
Postage - Office		\$403.27	
Internet		\$402.35	
Website maintenance		\$4,521.09	
Office Expense		\$95.41	
Printing & Photocopying		\$1,038.59	
Stationery		\$171.69	
Telephone / Fax		\$1,003.68	
Myob Subscription		\$381.95	
Bookkeeping		\$800.34	
W.G.I. Affiliation			
Training Fees WGI	\$8,676.96		
WGI membership fees	\$3,360.00		
Total W.G.I. Affiliation		\$12,036.96	
Faculty Day Expense			
Food & Drink	\$726.36		
Total Faculty Day Expense		\$726.36	
Books for Resale			

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Books	\$728.18	
Total Books for Resale		\$728.18
Conference Expenses		
Accommodation	\$5,660.00	
Entertainment	\$1,012.50	
Guest Speakers	\$5,618.18	
Memorabilia	\$15.45	
Photocopying	\$375.00	
Stationery	\$266.51	
Venue	\$21,333.27	
Travel	\$1,564.11	
Total Conference Expenses		\$35,845.02
Payroll Expenses		
Wages	\$52,099.53	
Superannuation	\$4,949.46	
Total Payroll Expenses		\$57,048.99
Total Expenses		\$154,970.86
Operating Profit		-\$19,780.67
Other Income		
Small Business Cashflow	\$6,224.00	
JobKeeper Subsidy (no GST)	\$6,000.00	
Other Expenses		
Flowers	\$102.64	
Administration refund	\$26.10	
Conference Refund	\$1,604.56	
Membership Refund	\$295.00	
Total Other Expenses		\$2,028.30
Net Profit/(Loss)		-\$9,584.97

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